B.

Hi!



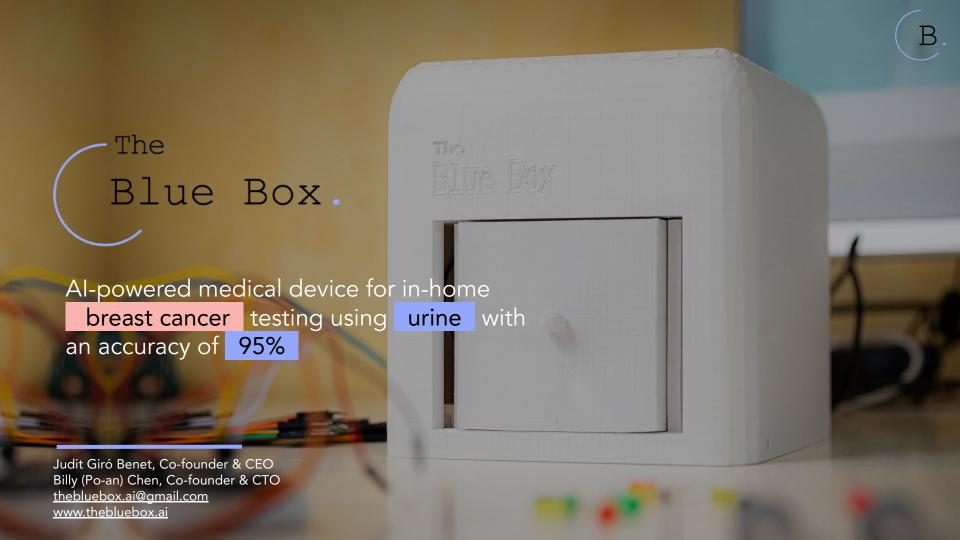






Ever heard of dogs being able to smell cancer?

www.thebluebox.ai @thebluebox.ai





1/8 women

will be diagnosed with breast cancer at least once along their life

- American Cancer Society (ACS)



#### **PROBLEM**

Current breast cancer screening, the mammogram is...



**PAINFUL** 

46%

of screening absenteeism attributed to pain



**IRRADIATING** 

Although minimal radiation dose, continuous exposure to the mammogram can trigger cancer



**NOT SENSITIVE** 

93%

of positive results are false positives reported by the Catalan Healthcare System

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#### **SOLUTION TO THE PROBLEM**

The Blue Box, the new breast cancer test for a simple, in-home breast cancer screening



Artificial intelligencepowered

8 sensors sensible to breast cancer biomarkers

Accessible through your smartphone

The Blue

App.





### convolutional NN

Has been shown to be the **best possible classifier** for our data type

$$N = 90$$





#### **USER JOURNEY**

Buy a Blue Box and get ready for a simple PAIN-FREE

breast cancer screening

AT HOME



Collect a URINE SAMPLE

in a plastic container and introduce it inside The Blue Box.



Wait 30 min and check the app in your phone!
The Blue Box will deliver an ACCURATE diagnosis.

No waiting time,







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### The ADDED VALUE of the The Blue Box







**NON-IRRADIATING** 

LOW-COST 100€ SENSITIVE







**NON-INVASIVE** 

**REUSABLE** 

**USER-FRIENDLY** 





2018

 $\longrightarrow$ 

2021

So... what do you exactly do?

Can't even imagine what medicine will be like 4 years from now.



### medicine + artificial intelligence

• • •

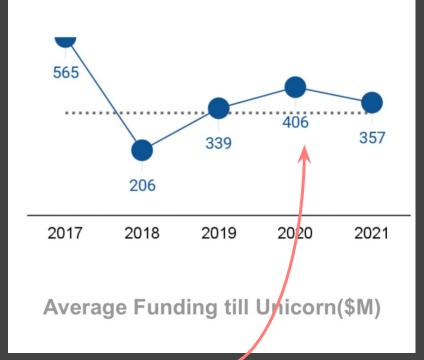
# medicine artificial intelligence the jumpstarter frustration

...then disruption:)



Unicorn Trends for Healthtech





disruption is becoming sexy

Our **GO-TO-MARKET** approach

Blue Box.

В

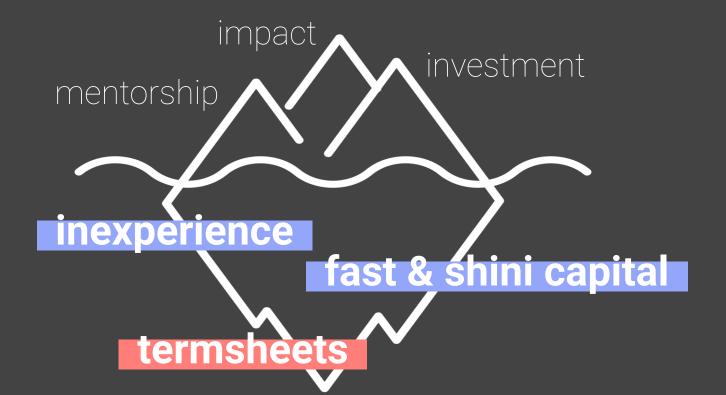
impact investment mentorship

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Our **GO-TO-MARKET** approach

Blue Box.





www.thebluebox.ai













if 10k BB sold: +\$ 2M

if 50k BB sold: +\$ 10M

if 100k BB sold: if 200k BB sold: +\$ 25M

+\$ 50M















USA Launch + mkt -\$10K

\$ 240K



\$ 240K



\$ 300K



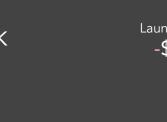
\$ 360K







MDD



\$ 176K

\$ 96K

### Our **GO-TO-MARKET** approach







Targeted end customer

A woman that chooses to own its own health



Value for the customer

- → Family purchases The Blue Box
- → Each member downloads a The Blue App

Whilst subscription active, they will automatically receive a new software update every x months.



Subscription

Customers keep The Blue Box at home and feed it with a urine sample periodically.





## thankYOU:)

When society comes together to change the way we fight breast cancer

judit@thebluebox.ai @Jjudit\_